



Investor presentation – Q2/2025



# **Q1-Q2/2025 highlights**



# Citycon Q1-Q2/2025 highlights

**+5.2%**

LFL NRI growth in Q1-Q2/2025\*  
(vs. Q1-Q2/2024)

**95.0%**

Retail occupancy  
rate

**+1.9%**

Direct Operating  
Profit growth in  
Q1-Q2/2025\*  
(vs. Q1-Q2/2024)

**+34.3 MEUR**

Fair value net gain  
of investment  
properties in  
Q1-Q2/2025

**25.8 EUR**

Avg. rent / sq.m.

**+3.0%**

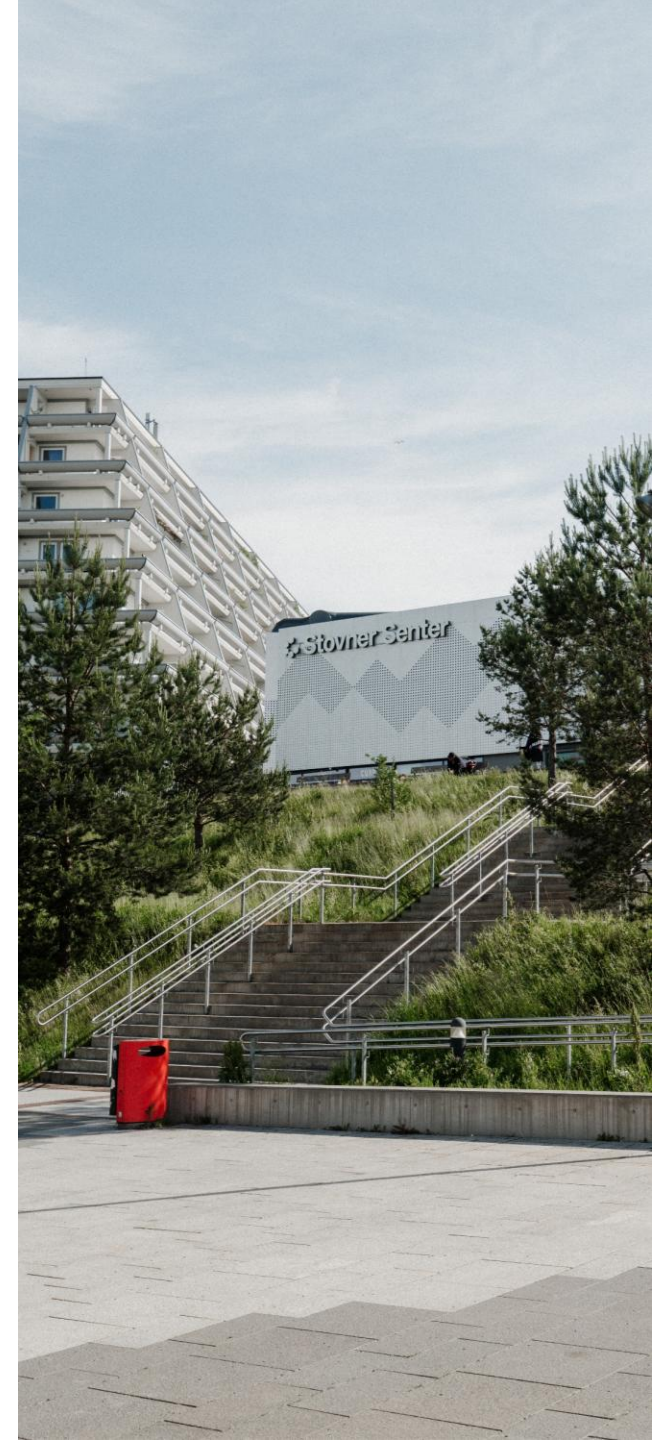
Avg. rent / sq.m.  
increase\* (vs.  
Q2/2024)

**+1.2%**

LFL tenant sales in  
Q1-Q2/2025  
(vs. Q1-Q2/2024)

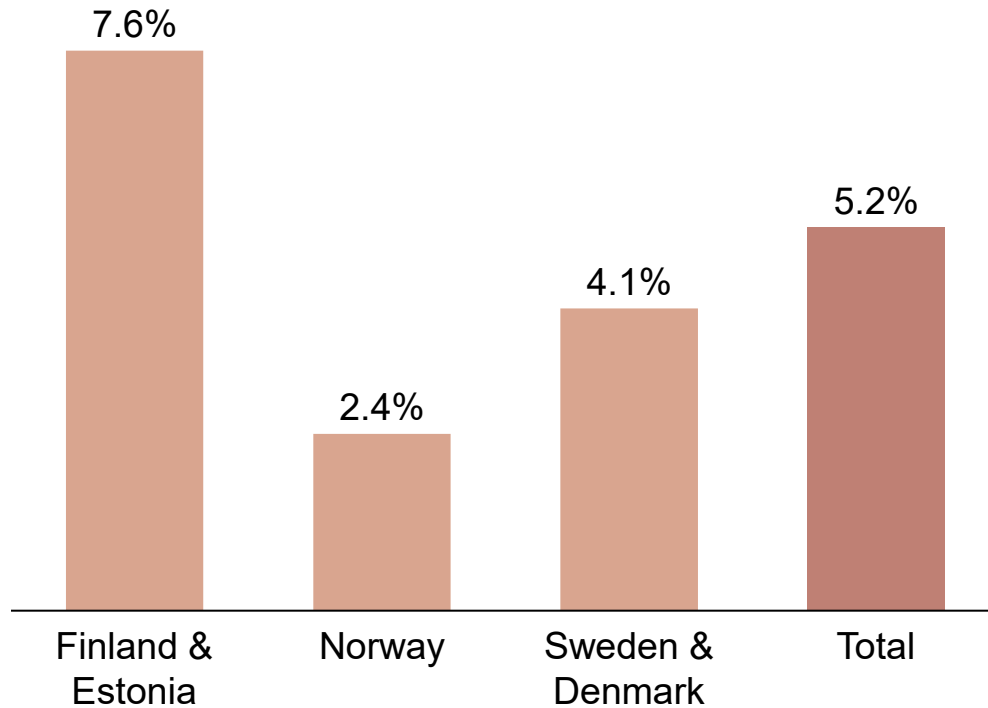
**+0.9%**

LFL footfall in  
Q1-Q2/2025  
(vs. Q1-Q2/2024)

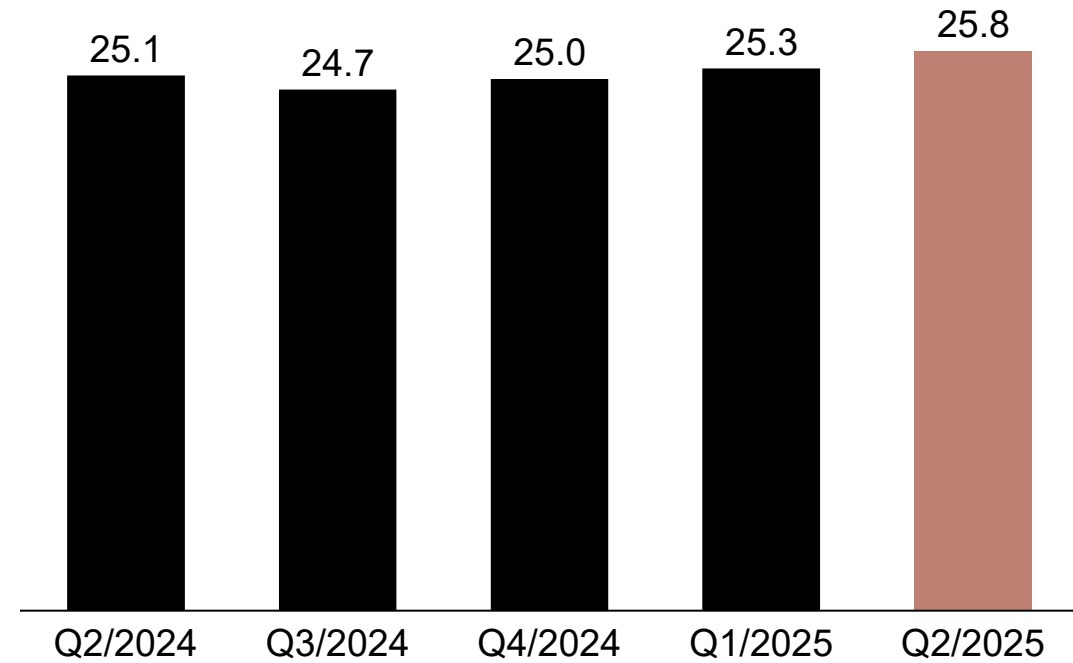


# Necessity-based assets generating strong cash flow

LFL net rental income development by country



Average rent per sq.m. development



# External valuation completed in Q2/2025

- **EUR 34.3 million fair value net gain of investment properties in first half of the year**
  - A result of both improved cash flows and lower cap rates in Norway
- **Finnish, Swedish and Norwegian assets were externally appraised in Q2/2025**
  - Demonstrating the transparency of our process
- **Fair value gain reflecting stabilizing market conditions across our core geographies**



# Proactive debt management continued in Q2/2025

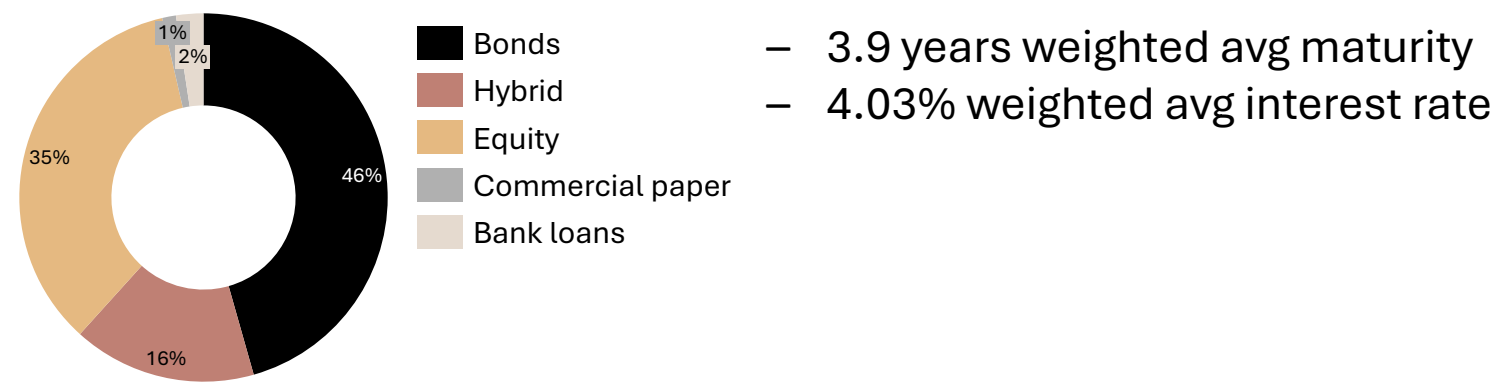
- **New EUR 450 million green bond issued in April 2025**
  - Maturity in July 2031, paying a fixed 5.375% coupon
  - Over six times oversubscribed
  - BBB- rating for the bond from S&P
- **In April EUR 100 million bond tender of the September 2026 bond**
  - Remaining amount post tender EUR 150 million
- **In April EUR 100 million prepayment of the remaining RCF Term Loan**
  - RCF Term Loan maturing in April 2027 has been prepaid in full
- **In May EUR 186 million prepayment of the secured debt maturing in May 2029**
  - The facility has been prepaid in full
- **In June EUR 100 million bond tender of the January 2027 bond**
  - Remaining amount post tender EUR 142 million
- **Post Q2/2025, in August around EUR 35 million hybrid bond tender**

In total over  
EUR 480 million  
debt repaid during  
Q2/2025

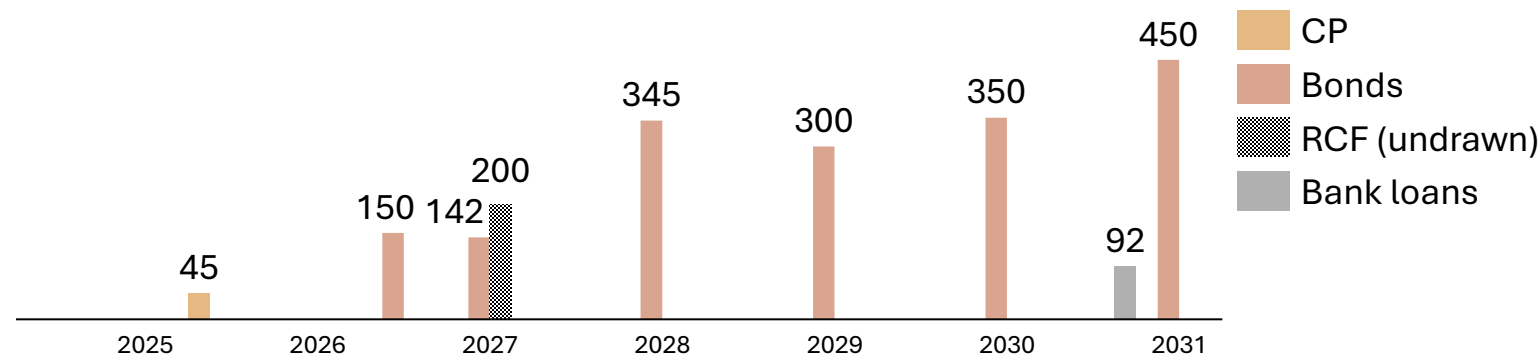
LTV (IFRS)  
decreased  
-50bps from  
Q1/2025 to 46.4%

# Low share of secured debt and mostly unencumbered asset pool increases future financing flexibility

## Reduced amount of secured debt



## Well laddered maturities post completed actions (EUR million)



€ **Total available liquidity**  
**EUR 321.6 million**

 **Share of secured debt**  
**~5%**

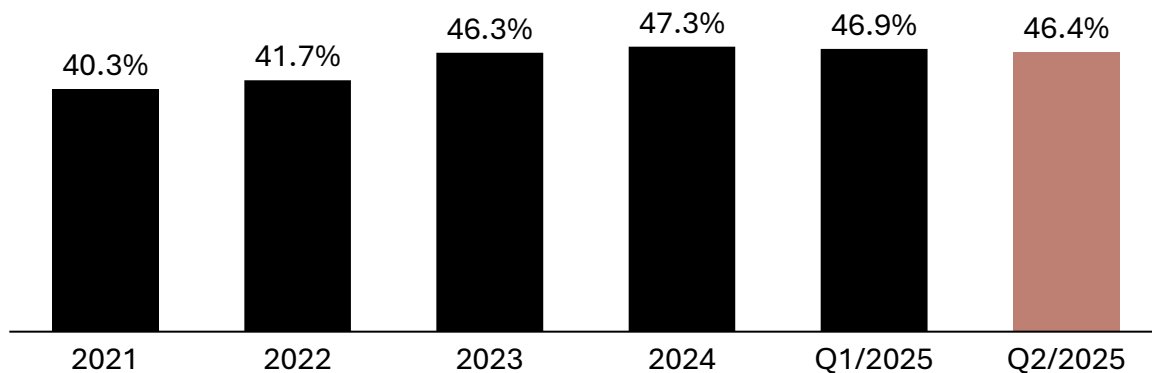
**S&P Global**  
Ratings

**Issuer Rating –**  
**BB (stable)**

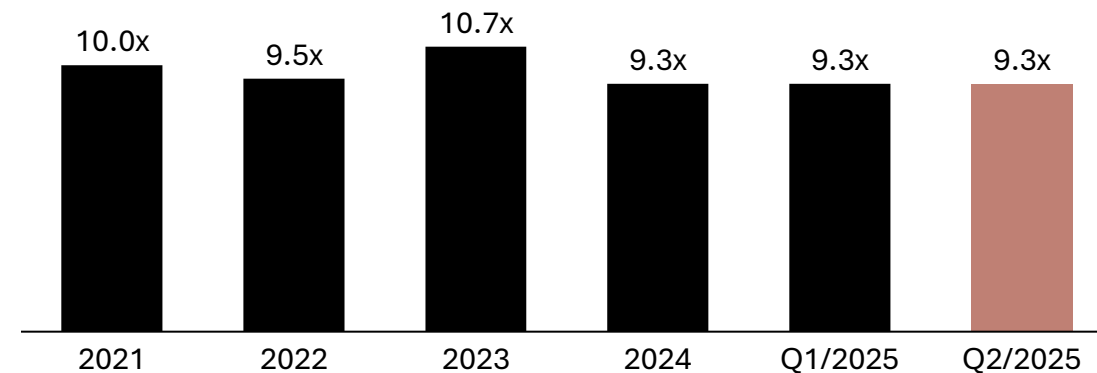
**Issue Rating –**  
**BB+**

# Key credit metrics

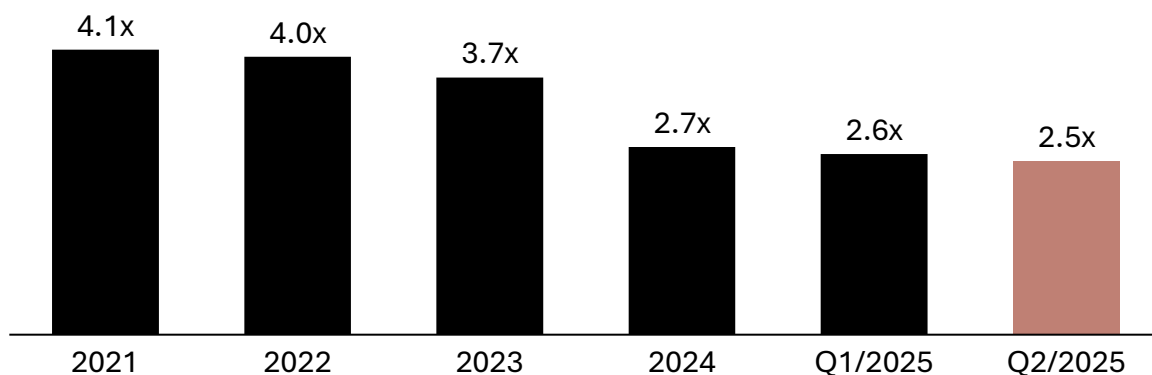
## Loan to value (IFRS)



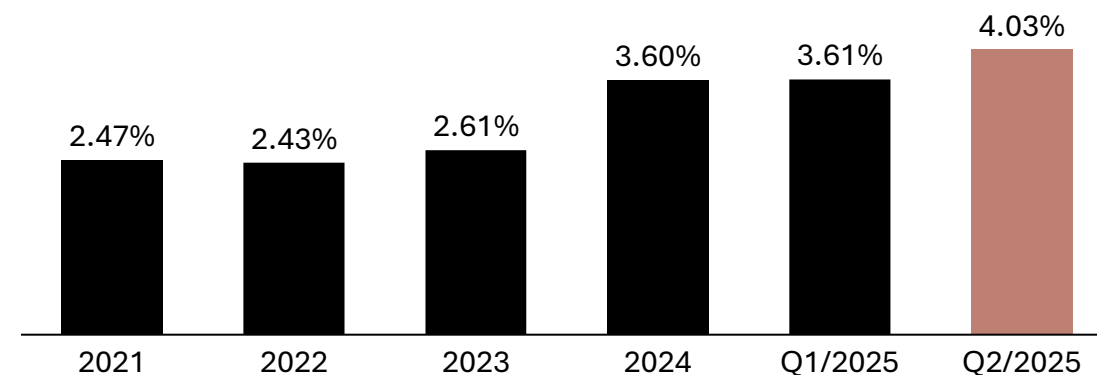
## Net debt to EBITDA



## Interest coverage ratio



## Weighted average interest rate







# Company overview

# Key highlights

Prime, necessity-based retail	<ul style="list-style-type: none"> <li>— 47% of rental income derived from <b>necessity-based tenants</b> – the strongest-performing retail subsector and <b>best credit tenants</b></li> <li>— Public sector and healthcare tenants represent <b>~10% of GLA</b></li> <li>— All centers <b>are located in main population</b> centers with good access to public transport</li> <li>— Serves as last-mile logistics hubs</li> </ul>
Strong operating performance	<ul style="list-style-type: none"> <li>— <b>95.0% retail occupancy</b> in Q2/2025</li> <li>— <b>~99% rental collection rate</b> in 2024</li> <li>— Continued like-for-like <b>net rental income growth</b>, +5.2% LFL NRI growth in H1/2025</li> </ul>
Inherent margin protection	<ul style="list-style-type: none"> <li>— <b>95% of income is inflation-linked</b></li> <li>— <b>96% of consolidated debt is fixed rate</b></li> </ul>
Strong liquidity position	<ul style="list-style-type: none"> <li>— Citycon has EUR 200 million committed unused credit facilities and a strong cash position</li> <li>— No significant maturities until end of 2026; In 2025 Citycon has tendered EUR 200 million of the bond maturing in September 2026, the remaining outstanding amount is EUR 150 million</li> <li>— Low share of secured debt; 5% in Q2/2025 post repayments completed during year 2025</li> </ul>
Active capital recycling to strengthen balance sheet	<ul style="list-style-type: none"> <li>— In 2024, Citycon sold 5 non-core centers for EUR 354 million</li> <li>— In total, Citycon has sold <b>7 non-core centers for EUR 475 million since 2022</b></li> <li>— We will continue to divest non-core assets</li> <li>— All proceeds from divestments have and will be used towards debt repayment</li> </ul>
S&P credit rating	<ul style="list-style-type: none"> <li>— Company issuer rating – BB (stable)</li> <li>— Issue rating – BB+ for the outstanding unsecured notes</li> </ul>
Sustainability leadership	<ul style="list-style-type: none"> <li>— Targeting <b>carbon neutrality</b> by 2030</li> <li>— <b>100% green energy usage</b> with all assets also producing renewable or recoverable energy for own use</li> <li>— Encouraging travel and access to centers via <b>public transport</b></li> </ul>

# Leading owner, manager and developer of Nordic retail hubs

## Key information

Net rental income (EUR million in 2024)	214.7
Number of assets	28
Centers connected to public transportation	100%
Visitors per year (million)	125
GLA (million sqm)	1.0
Portfolio value (EUR billion)	3.8
Weighted average yield requirement	6.2%
WAULT (years)	3.2

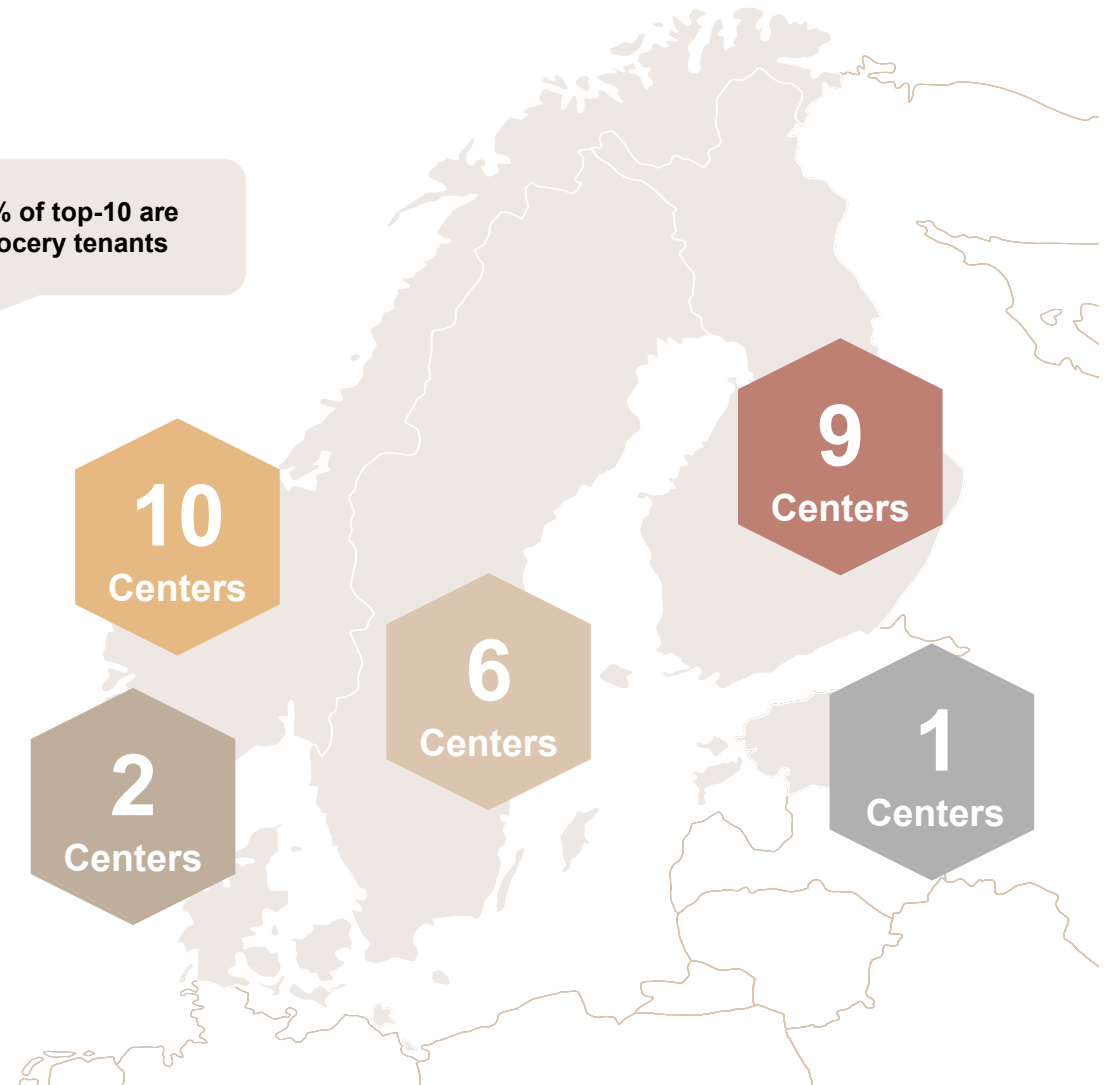
## Top-10 tenants (% of GRI, 2024)

<b>S Group</b>	<b>5.5%</b>
<b>Kesko Group</b>	<b>5.1%</b>
<b>ICA Group</b>	<b>2.3%</b>
Varner Group	2.3%
<b>Norges Gruppen</b>	<b>1.7%</b>
<b>Coop</b>	<b>1.6%</b>
Lindex Group	1.5%
SATS	1.4%
Normal	1.4%
Tryg Forsikring	1.3%

50% of top-10 are grocery tenants

Public sector and healthcare tenants represent ~10% of GLA, giving us excellent credit tenants

Resilient business model – inflation protection with indexation of rents



# Strong credit profile with a high share of necessity-based tenants

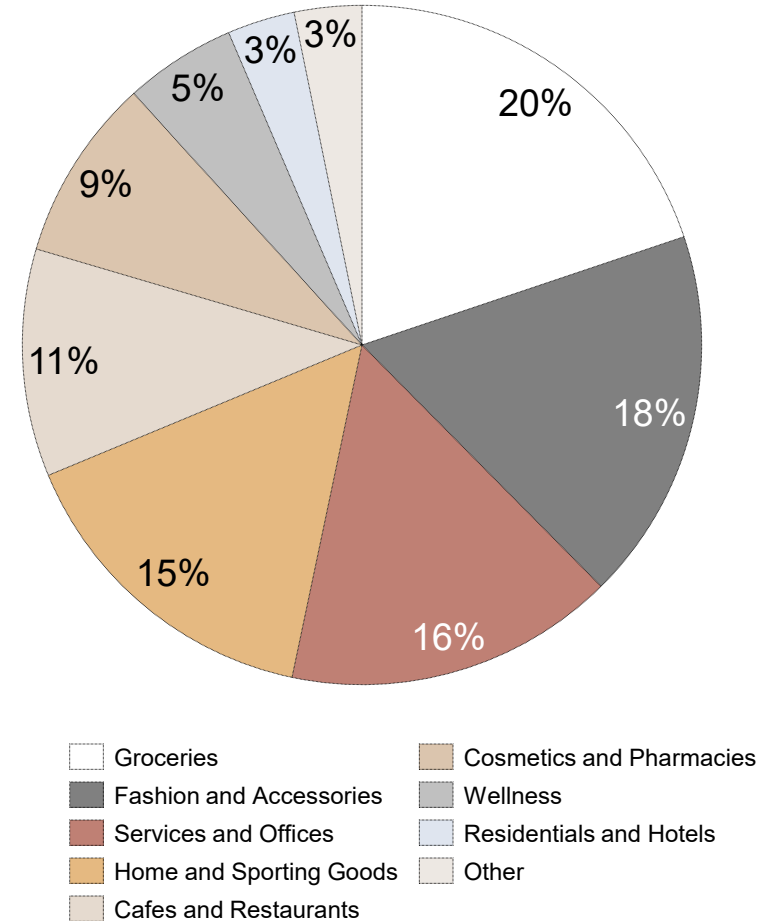
## Why do we like necessity-based?

- Better credit worthiness
- Longer leases
- Footfall drivers
- Larger units, less fluctuation and vacancy
- Consistent market demand
- Lease prolongation more probable
- Benefits of clustering on the whole centre

## → Cash flow stability

**Necessity-based tenants represents ~47% of the tenant portfolio**

**82% of the tenant portfolio is non-fashion**





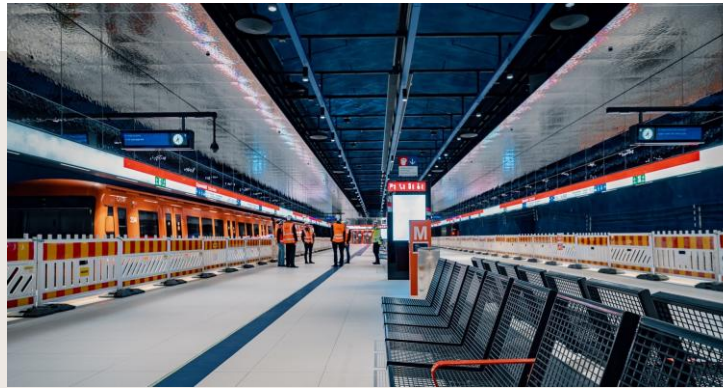
# Necessity-based last-mile logistics hubs increase stability

## Dense and growing locations



Densely populated **urban locations** in the largest and fast-growing cities in the Nordics

## Convenient, everyday use throughout cycles



All Citycon's centers connected to **public transportation**

## Top credit tenants with low OCRs at 9.2%



**Grocery anchored centers** with a large share of necessity and municipal tenants

# Citycon's strategy

## How we create value



### Assets in Nordic prime locations

- Top 2 cities in each country with strong urbanisation
- Connection to public transportation



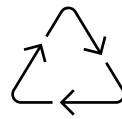
### Necessity based tenant mix

- Grocery anchored centres, a large share of necessity tenants
- Mixed-use hubs with growing share of municipalities



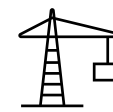
### Proven asset management

- Long lasting relationship with key tenants and municipalities
- Continued dialogue with surrounding communities
- Sustainability embedded in the operating model



### Recycling of capital

- EUR 475 million executed divestments since 2022
- Proceeds used to repay debt
- Strengthen the balance sheet



### Inherent building rights

- Which will enhance value of underlying center
- Minimal capex required to get zoning
- Multiple value extraction paths via sale, JV or build

**A stable core business with attractive opportunities for value creation**

# Sustainability key figures



**-96%**

Greenhouse gas intensity from  
baseline 2014 (kgCO<sub>2</sub>e/sq.m.)



**2%**

Energy intensity from  
baseline 2022 (kWh/sq.m.)



**-95%**

Climate change impact  
from baseline 2014 (tCO<sub>2</sub>e)  
Scopes 1 & 2 emissions



**83%<sup>1</sup>**

BREEAM In-Use certified centres  
measured by fair value %



**93%**

Share of centres having programmes  
or activities supporting youth,  
families or the elderly



**1,152**

Community engagement  
events held



**100%**

Share of centres accessible  
by public transport



**4,088**

Bicycle parking spaces



**100%**

Share of renewable electricity  
used for own consumption

<sup>1</sup> BREEAM In-Use certification ongoing in 8.8% of the centres measured by fair value, all remaining assets have obtained building-phase certification.



**THANK YOU!**